



February 10, 2023

BSE Limited Corporate Relationship, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai 400 001	National Stock Exchange of India Limited Exchange Plaza, Plot No. C/1, G Block, Bandra-Kurla Complex, Bandra (East), Mumbai 400 051
BSE Scrip Code: 500247, 958687, 974396	NSE Symbol: KOTAKBANK, KMB26, KMB29

Dear Sirs,

Sub: Disclosure under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (“SEBI Listing Regulations”)

In accordance with the provisions of Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (“SEBI Listing Regulations”), we wish to inform you that Kotak Mahindra Bank Limited (“Bank”) has entered into share purchase agreements with the current shareholders of Sonata Finance Private Limited (“Sonata”), a Non-Banking Finance Company – Micro Finance Institution registered with the Reserve Bank of India, to acquire 2,64,53,256 equity shares of Sonata, of face value Rs. 10 each fully paid up, for a total consideration of approximately Rs. 537 crore, constituting 100% of the issued and paid up capital of Sonata, on February 10, 2023 (“Transaction”). The Transaction is subject to requisite approvals, including that of the Reserve Bank of India.

Relevant disclosure in relation to the Transaction under Regulation 30 of the SEBI Listing Regulations read with the Securities and Exchange Board of India’s circular CIR/CFD/CMD/4/2015 dated September 9, 2015, is enclosed as an Annexure hereto.

You are requested to please take the above on record.

Yours faithfully,
Kotak Mahindra Bank Limited

Avan Doomasia
Senior Executive Vice President & Company Secretary

Kotak Mahindra Bank Ltd.
CIN: L65110MH1985PLC038137

Registered Office:
27 BKC, C 27, G Block,
Bandra Kurla Complex,
Bandra (E), Mumbai 400051,
Maharashtra, India.

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ANNEXURE

a.	Name of the target entity, details in brief such as size, turnover etc.	Sonata Finance Private Limited (“Sonata”) Date of Incorporation: April 6, 1995
b.	Whether the acquisition would fall within related party transaction(s) and whether the promoter/ promoter group/ group companies have any interest in the entity being acquired? If yes, nature of interest and details thereof and whether the same is done at “arm’s length”	This Transaction does not constitute a related party transaction and the promoter/ promoter group/ group companies have no interest in Sonata. The Bank and its subsidiaries in the normal course of business may have business dealings with Sonata at an arm’s length basis.
c.	Industry to which the entity being acquired belongs	Sonata is registered as a Non-Banking Finance Company – Micro Finance Institution with the Reserve Bank of India.
d.	Objects and effects of acquisition (including but not limited to, disclosure of reasons for acquisition of target entity, if its business is outside the main line of business of the listed entity)	Sonata provides a strong and vintage platform to enable the Bank to become a significant player in the financial inclusion segment, catering to the economically weaker and underserved households in a commercially viable manner. Sonata’s network of 502 branches across 10 states (primarily in UP, MP and Bihar) is complementary to Bank’s microfinance branch network. The acquisition is expected to be value accretive given the economies of scale and unlocking of efficiencies along with the Bank’s own distribution footprint and technology. The Bank will also leverage Sonata’s distribution network and provide wider suite of banking products to Sonata’s customer base matching their emerging banking needs.
e.	Brief details of any governmental or regulatory approvals required for the acquisition	The Transaction is subject to receipt of approval of the Reserve Bank of India in accordance with the applicable law.
f.	Indicative time period for completion of the acquisition	H1FY2024
g.	Nature of consideration - whether cash consideration or share swap and details of the same	Cash consideration
h.	Cost of acquisition or the price at which the shares are acquired	Approximately Rs. 537 crore
i.	Percentage of shareholding / control acquired and / or number of shares acquired	The Bank will acquire 100% shareholding in Sonata
j.	Brief background about the entity acquired in terms of products/line of business acquired, date of incorporation, history of last 3 years turnover, country in which the acquired entity has presence	Date of Incorporation: April 6,1995 Sonata is a microfinance company registered as a Non-Banking Finance Company – Micro Finance Institution with Reserve Bank of India.

and any other significant information (in brief)	Historical Financial Information (Rs.in crore):			
	Financial Year	2020	2021	2022
	Total Income	348.9	272.2	305.7
	Profit After Tax	14.1	4.4	13.6
Country of presence: India				